

# Connect Los Angeles

May 3, 2023  
Hotel Indigo DTLA  
Los Angeles, CA

- 12:00pm Arrivals, Registration & Networking**
- 12:30pm Opening Remarks**
- 12:35pm Keynote Presentation**
- 12:55pm Industry Leaders: A View from the Top**  
National industry leaders sit down to discuss where the commercial real estate market is headed, the changing economic forces and product demand. How does LA and Southern California fair against other markets and what is coming down the pike in 2023?
- 1:45pm Networking Break**
- 1:55pm Lifetime Achievement Award Presentation**  
Recipient: Mr. George M. Marcus, Co-Founder and Chairman, Marcus & Millichap
- 2:30pm Networking Break**
- 2:45pm Multifamily Capital Markets: Buy, Build, Sell**  
SoCal leaders connect to share their thoughts on the state of the multifamily investment and development market, and their predictions for the year ahead. What impact will inflation and interest rates have on the market? Where are the new development and redevelopment opportunities? What lessons can we learn from the first half of the year and what do you need to know to successfully plan for the year the remainder of 2023?
- 3:30pm Financing in Today's Climate**  
Hear from investors, brokers and financiers on what deals are getting done in Los Angeles today. Where is capital looking and where is the market headed? In today's uncertainty, where do the opportunities lie?
- 4:15pm Networking Break**
- 4:30pm Los Angeles Power Players: Getting the Deals Done**  
CRE power players compare notes on what it takes to get deals done now in office, retail, industrial, and more.
- 5:20pm Cocktail Reception & Networking**

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