

Connect Healthcare

September 27 & 28, 2023
Newport Beach, CA

DAY 1 | SEPT 27

5:00-6:15pm **Opening Cocktail Reception**

DAY 2 | SEPT 28

10:30am **Arrivals & Registration**

11:00am **Opening Remarks**

11:05am **Fireside Chat**

11:35m **Lunch is Served**

12:00pm **State of the Market & The Future of Healthcare Real Estate**

Though the worst of the pandemic is thankfully behind us, the nation's healthcare system is still recovering from its impact. In-person visits and elective surgeries are back, but health systems and practices continue suffer from increasing costs, labor and supply shortages and capital constraints. The pandemic has also changed our approach to health and healthcare in general, placing more priority on prevention, preparation and holistic care. Healthcare experts and healthcare real estate professionals discuss the current state of the sector as the world returns to a new normal.

12:50pm **Networking Break**

1:10pm **Healthcare Real Estate Finance: Finding Footing in Healthcare's Capital Tsunami**

An unprecedented amount of capital has been coming into the healthcare industry in the past few years, and investment could reach \$25 billion this year, significantly higher than prior records. Still, deals remain scarce even though healthcare facilities have once again opened their doors to patients. In this session, healthcare providers and capital markets and investment professionals active in healthcare will share their insights

2:00pm **Networking Break**

FOR SPONSORSHIP INFORMATION CONTACT:

Emily Lettieri
elettieri@connectcre.com

Megan Hartung
mhartung@connectcre.com

Connect Healthcare

September 27 & 28, 2023
Newport Beach, CA

DAY 2 | SEPT 28 cont...

2:15pm

Healthcare Real Estate Development, Design & Construction: Not Your Father's Healthcare Project

Changes in project delivery methods, technological advancements and shifting methods of patient care were impacting healthcare development even before COVID-19 made its appearance. The pandemic's aftermath has unsurfaced even more issues for healthcare developers and designers to take into consideration. Inflationary pressures are resulting in cost volatility and lower yields on investments, labor and material shortages are stretching construction schedules and a scarcity of available deal opportunities are making it difficult to even begin a project. Hear from the experts about the challenges involved with the development of healthcare assets and the creative solutions that can help solve those problems.

3:05m

Networking Break

3:20pm

Capital Markets & Investments: REIT's Post-Pandemic Reversal

When it comes to performance, healthcare REITs did a complete one-eighty in the span of a year. After being among weakest public sectors in 2021 (16% returns by year-end), it quickly became one of this year's top performers. What's behind the turnaround, and what can the market expect next? Will demographic trends and investor appetite keep healthcare stock on top of the exchanges? Should the industry prepare for a repeat of prior post-downturn cycles, which saw waves of portfolio-level acquisitions and consolidations? In addition to these top-of-mind issues, this panel will also examine conditions in the different healthcare REIT subsectors, including senior housing, skilled nursing, hospital, medical office and research/lab space.

4:10pm

Policy, Proposals & Healthcare Inequity: Real Estate's Role

The global pandemic has led to several changes in the way we live, work and view the world. On one hand, it's prompted many people to take a more active and engaged role in their health and well-being. There's also been a greater focus placed on prevention versus treatment and prioritized mental health. Yet the crisis also unearthed massive inequalities in terms of access to, and quality of, healthcare among our nation's communities. Addressing these inequities became the paramount driver of the Administration's \$5.7-trillion 2023 Federal Budget, which calls for billions of dollars in health and healthcare investments.

5:00-6:00pm

Closing Cocktail Reception

FOR SPONSORSHIP INFORMATION CONTACT:

Emily Lettieri
elettieri@connectcre.com

Megan Hartung
mhartung@connectcre.com